### **BusinessFibre**

#### **Datasheet**



OntheNet's **BusinessFibre** is the ultimate scalable business Internet connectivity service featuring higher **symmetric speeds**, utilising fibre-optics as a superior alternative to copper cables. Recent **dramatic downward price reductions** have placed BusinessFibre within reach of many businesses seeking an upgrade from Business nbn<sup>TM</sup> to nbn<sup>TM</sup> Enterprise Ethernet.

#### Features of BusinessFibre

- 100/100Mbps scaleable to 10/10Gbps;
- Internet, Private Link, or SD-WAN compatible;
- Fibre optic reliability;
- Priority repair times;
- Service Level Agreements (SLA);
- Unlimited data;
- OntheNet Platinum Support with monitoring & alerts.

#### Why Choose Us?

- OntheNet BusinessFibre rates have literally halved in 24 months.
- We top the rankings<sup>1</sup> in the ISP sector thanks to our customers' comments; OntheNet affords you access to our team of skilled Australian engineers and **Platinum** level support staff with 25 years of experience; Our staff will listen to you and help. No scripts, no parrots here.
- Choice of Fibre Network<sup>2</sup> OntheNet can deliver BusinessFibre using our own network, or any combination of national fibre networks. Yes finally! Network fibre diversity is now available from one provider - OntheNet Gold Coast.
- Nil Build cost is now available at most business addresses<sup>3</sup>.

#### BusinessFibre Notes:

- 1. Average customer ranking across Google®, FaceBook® and ProductReview®.
- <sup>2</sup> See FAQ below (Which Fibre networks?) for more details
- <sup>3.</sup> Please check your address in the 'lookup' finder above; and the FAQ below on nil build costs.

Why upgrade from Business Nbn™ to BusinessFibre?

|                   | Business Nbn™   | BusinessFibre  |
|-------------------|---|--|
| Technology        | Various copper and one fibre technology with bandwidth limits.                                      | Highly scalable, symmetric speeds, fibre only.   |
| Reliability       | Copper is susceptible to electrical interference. Ageing legacy networks. No performance guarantee. | Highly reliable and resilient.   |
| Service Levels    | Best Efforts – can be days to repair.   | SLA's included – repairs<br>typically completed within<br>hours or by start of next<br>business day. |
| Typical Customers | Residential and SME.  | Medium Business to Enterprise.   |



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#### FAQ's

### Why is fibre better than copper based nbn™ broadband?

Fibre has no electromagnetic interference, operates at symmetric speeds (higher upload) and can scale to much higher speeds. Most copper cabling is part of a much older legacy network built for telephony purposes rather than internet data.

### Is BusinessFibre available at any business address?

Generally speaking - yes. OntheNet can quote to deliver fibre to any business address in Australia. Some locations far from existing fibre networks may have significant build costs. At the other extreme, nbn™ Co offers some Business Fibre zones where the build cost is nil with a 36 month term. You can do a quick check now using the address check on our webpage or fill in the enquiry form for a definitive answer.

## Which fibre networks can OntheNet use to deliver BusinessFibre?

For commercial reasons, this will change over time. Currently, OntheNet can deliver Telstra fibre, nbn™ Enterprise Ethernet, TPG Fast Fibre, Optus fibre and others. This gives our OntheNet customers maximum coverage and a network diversity choice.

# How much bandwidth does my business really need?

Our experienced OntheNet staff can guide you after discussing factors such as current and future needs, number of network users and typical applications used.

## What is the cost of BusinessFibre per month in Australia?

This will vary from site to site based on location and other network related factors. OntheNet pricing starts from as little as \$269/month Ex GST (\$295.90 inc GST). We invite you to request a free quote for your specific address. Fibre is very expensive to install, however, a nil build cost may be available.

#### What does the Nil build cost cover?

If OntheNet quotes a "nil build cost", this includes the install costs to the building or the specific termination point quoted only, based on reasonable expectations. However, in-building network builds are at the cost of the customer, if applicable. It's not feasible to send contractors on-site for every quote at an up-front cost, so a full assessment of the required install is done after ordering.

### How long does it take to get a BusinessFibre service installed?

New builds can take up to 50-60 business days with a high degree of variation due to factors such as: proximity of existing fibre network; build complexity; and even building access. Here is a Typical Fibre Build Delivery Process document to explain in full.

# Can OntheNet provide a second Internet service or a failover connection with the BusinessFibre product?

Yes. A second service can be delivered to the same location and configured to operate automatically with the addition of our Managed SD-WAN service that supports policy-based routing over multiple Internet connections.

#### What fibre zones can OntheNet deliver to?

OntheNet can deliver BusinessFibre to all of the <u>304 nbn™ Fibre zones</u> under the nbn™ initiative, as well as Fibre options from other Fibre networks including our own. The best way to get a definitive answer for your business location is to contact us with the form above.

## Does upgrading from Business nbn™ to BusinessFibre require new hardware?

Yes. OntheNet can supply <u>Cisco</u> or <u>Fortinet</u> "Customer Premises Equipment" (CPE) or customers can terminate the service on their own hardware. This choice is important to ensure your network routing and security needs are met.

